

USDA Foreign Agricultural Service

GAIN Report

Global Agricultural Information Network

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Mexico

Post: Mexico

152 New U.S. Export Establishments Eligible to Ship to Mexico

Report Categories:

Export Accomplishments - Other
Export Accomplishments - Trade Leads
Livestock and Products
Poultry and Products
Agriculture in the Economy
Promotion Opportunities
Food Service - Hotel Restaurant Institutional
Retail Foods

Approved By:

Daniel K. Berman

Prepared By:

Adam Branson

Report Highlights:

152 U.S. meat processors, food manufacturers, and cold storage facilities have gained new market access to Mexico as the result of successful implementation of the terms-of-reference protocol negotiated between the United States and Mexican Governments. Their accession coupled with efforts of previously eligible exporters has facilitated the growth of nearly \$1 billion in additional U.S. exports of meat or poultry products or foods containing meat and poultry products in the past 2 years.

General Information:

FAS Mexico facilitated new market access for 152 U.S. meat and poultry processors or food manufacturers and refrigerated distribution facilities from May 1, 2010 through April 30, 2012. These actions are the result of the successful implementation of the [common terms-of-reference protocol](#) between USDA’s Food Safety and Inspection Service (FSIS) and The National Service of Health, Food Safety, and Food Quality (SENASICA) that was signed on April 27, 2010.

Trade Impact

The implementation of the protocol has facilitated the growth in trade of U.S. red meat, poultry, and related products as well as processed foods, food preparations, soups, and sauces containing meat or poultry to Mexico. Shipments of red meats and poultry from May 2009 through April 2010 (before the agreement began) were approximately \$2.5 billion. During the first year of the protocol, May 2010 to April 2011, U.S. exports of the same products were \$2.9 billion and from May 2011 to April 2012, exports are estimated at approximately \$3.4 billion. This total value of trade represents the exports of not only these 152 establishments, but all 1,697 (inclusive) establishments eligible to ship meat and poultry or meat and poultry containing products to Mexico.

Attached is a comprehensive list of the 152 new U.S. meat processors, food manufacturers, and cold storage facilities that are now eligible to export products to Mexico since the terms-reference protocol entered into force. For the list of all U.S. establishments eligible to ship meat and poultry or meat and poultry containing products, please visit the FSIS [Eligible Plants List](#). Alternatively, interested parties may view the list of establishments from the Mexican Government website [Sistema de Informacion de Consulta de Plantas Autorizadas](#).

Establishments wishing to be added to the list as eligible to export to Mexico or that need to make administrative changes to correct for changes in name, address, species, etc. should consult the [FSIS website](#) and work with their local inspection official, district manager, and the FSIS Office of International Affairs.

Author Defined:**For More Information**

FAS/Mexico Web Site: We are available at www.mexico-usda.com or visit the FAS headquarters' home page at www.fas.usda.gov for a complete selection of FAS worldwide agricultural reporting.

Other Relevant Reports Submitted by FAS/Mexico:

Report Number	Subject	Date Submitted
MX2503	Exporting to Mexico – Managing Border Entry Issues	3/22/2012
MX2016	2012 Livestock and Products Semi-Annual	3/21/2012
MX2012	2012 Poultry and Poultry Products Semi-Annual	3/20/2012
MX2004	Mexico Publishes Preliminary Determination on U.S. CLQs	1/20/2012
MX1092	New Meat and Poultry Letterhead Certificates Required	12/6/2011
MX1064	Agreement Opens the Mexican Market to 70 U.S. Meat	8/10/2011

	Processors	
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Useful Mexican Web Sites: Mexico's equivalent to the U.S. Department of Agriculture (SAGARPA) can be found at www.sagarpa.gob.mx, equivalent to the U.S. Department of Commerce (SE) can be found at www.economia.gob.mx and equivalent to the U.S. Food and Drug Administration (SALUD) can be found at www.salud.gob.mx. These web sites are mentioned for the readers' convenience but USDA does NOT in any way endorse, guarantee the accuracy of, or necessarily concur with, the information contained on the mentioned sites.